

HILLINGAR's One to One Peer Review with Digby, Lord Jones of Birmingham Kt,
at The Really Useful Business Show 13th Oct 2009



Rob Little (Operations Director) - Digby, Lord Jones of Birmingham Kt - Tim Griffiths (Managing Director)

HILLINGAR had the privilege of winning Sussex Enterprise's one to one meeting with Digby Jones at this year's Really Useful Business Show at the Brighton Centre. The Directors talked with Digby about the recession, recovery and breaking through the barriers as a growing business.

"It was great to have a chance to chat with such an experienced business leader. Digby was extremely approachable and offered some great advice for our company and businesses in general. In these tough times it was great to have Digby's support, saying HILLINGAR filled a real business need which is particularly relevant as the country comes slowly out of recession and companies are actually at more risk of going bust." Rob Little.

HILLINGAR enable companies to get the full benefits from one of their biggest assets and biggest potential liability - stock. Too much wastes money, too little upsets your customers and hurts your revenue. HILLINGAR ensure you get the balance right, increase your profits and all without the cost, risk and hassle of doing it yourself.

HILLINGAR is a Brighton based company and was set up in June 2008 by Tim Griffiths and Rob Little. After nearly 20 years each at Parker Pens based in Newhaven, but working mainly in mainland Europe. Tim and Rob saw a gap in the SME market for an outsourced approach to the often costly and complex field of Sales Forecasting and stock control.

"A recession might not be the ideal time to start a company, but during times of financial constraints every pound counts. It can be shocking how much cash companies can save by fully planning and optimising their stocks." Tim Griffiths.

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